

the 4th Annual

Student Environmental Negotiations Competition



friday 11 april 2003

Golden Gate University, San Francisco

9am to 5pm

In today's law practice, almost all civil cases settle before trial. Negotiation skills are essential. In this unique one day competition open to all California law students, two person teams from California law schools will negotiate a simulated environmental dispute, judged by environmental lawyers, judges and professional mediators.

First Prize: \$1000

Second Prize: \$500

registration deadline: January 31, 2003

One Team Entry Per Law School. Check with your school's academic dean about the selection process for your school. Sponsored by the State Bar of California Environmental Law Section and Westlaw.

For more information, please contact Edward Bernard,
edward.bernard@calbar.ca.gov, 415.538.2582



ELIGIBILITY

The competition is open to students in all California law schools who have completed their first year of law school. Each law school may enter one team and nominate one alternate team. Teams consist of two students from a law school. For the year 2003 competition, the competition is limited to 20 teams. If more than 20 schools enter teams, the State Bar will select the entrants by lottery. If fewer than 20 schools enter teams, more than one team per school may participate. The State Bar will select additional teams from the list of alternates by lottery. Check with your Law School Dean or faculty contact about the selection process for your school.

FORMAT

Each team will be mailed a copy of the Statement of Facts, the team's Confidential Negotiating Instructions, and the Competition Rules on February 7, 2003. Each team will participate in two 60 minute preliminary rounds. After a lunch break, four teams will advance to the final round. The advancing teams will receive additional Confidential Instructions prior to the final round.

PRIZES

The winning team will receive a cash prize of \$1,000; the second place team, \$500. Both the first and second place teams will receive one year's free membership in the State Bar Environmental Law Section, and recognition in the Environmental Law Section newsletter.

REGISTRATION DEADLINE

The deadline for registering is **January 31, 2003**.

REGISTRATION FEE

Each law school must pay a registration fee of \$150, payable to the State Bar of California.

SCORING

Students will be judged by a panel of environmental lawyers, judges and professional mediators. Scoring criteria include preparation, execution of strategy, teamwork, outcome, oral presentation, and ethics.

TRAINING MATERIALS

Participating students will be provided with a packet of training materials about environmental negotiations.

ATTORNEY COACHES

The State Bar will attempt to match each team with a volunteer attorney coach who can assist the team in preparing for the competition. We also recommend that you work with faculty members at your school who specialize in environmental law and/or alternative dispute resolution.

FOR MORE INFORMATION

This Competition is sponsored by the Environmental Law Section of the State Bar of California. For more information, please contact Edward Bernard, 415.538.2582, edward.bernards@calbar.ca.gov

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SCHOOL REGISTRATION FORM

School _____

is interested in participating in the State Bar of California Negotiations Competition.

TEAM MEMBERS

1

Name: _____

Address: _____

Email address: _____

2

Name: _____

Address: _____

Email address: _____

ALTERNATE TEAM MEMBERS

(If fewer than 20 schools enter teams, more than one team per school may participate.
The State Bar will select additional teams from the alternate team entrants by lottery.)

1

Name: _____

Address: _____

Email address: _____

2

Name: _____

Address: _____

Email address: _____

All correspondence should be sent to: _____

Address _____

Telephone Number _____ Fax Number _____

E-mail address _____

Registration Fee of \$150 is enclosed? _____

PAYMENT

You may pay by check made payable to the State Bar of California or credit card.

CREDIT CARD INFORMATION

I authorize the State Bar of California to use my VISA/MasterCard for payment of the registration fees for the Student Environmental Negotiations Competition.

☐ VISA ☐ MasterCard

Account # _____ Expiration Date _____

Cardholder's Name _____

Cardholder's Signature _____

Will a faculty member accompany the team to the competition?

☐ Yes ☐ No

If so, please provide the faculty member's name & address:

Please return this Form by January 31, 2003 to:

**Edward Bernard
Environmental Law Section
180 Howard Street
San Francisco, CA 94105-1639**

If you have any questions, please call **Edward Bernard** at **415.538.2582**,
email: **edward.bernard@calbar.ca.gov** fax: **415.538.2368**

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Negotiations Competition